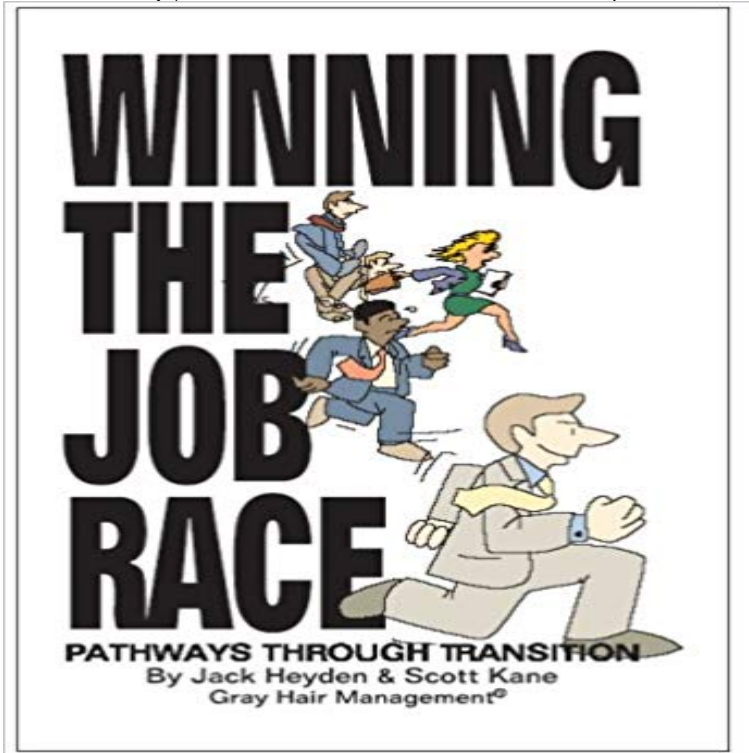


Winning the Job Race: Pathways Through Transition



Jack Heyden and Scott Kane are executives with over 60 years of combined experience who, in early 2000, were out of work, did not know each other and who were forced to reinvent themselves to survive in the 21st Century workforce. Scott created Gray Hair Management as a networking tool for his job search, and eventually grew it to a network of over 4,500 senior managers and executives worldwide, all with a common interest and goalfinding a new opportunity in a very difficult job marketplace. In 2002, Jack joined Scott as a partner in Gray Hair Management and expanded GHM to include coaching, mentoring and networking services to business professionals to help them understand and capitalize upon the job race game in the new Millennium. Winning the Job Race: Pathways Through Transition is a tool for the job seeker who needs to understand the rules of the game, to reinvent him or herself in order to articulate the value and currency he or she brings to the table, to capitalize on current and future networking contacts, and to ace the job interview in order to win that next great opportunity. If you're looking for a new position and are having difficulty getting on track in your job search, then this book will provide you with the strategy and techniques to win the race.

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